



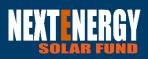
## **Full Year Results Investor Presentation**

Period ended 31 March 2022









# **Speakers & contents**



Michael Bonte-Friedheim Group CEO & Founding Partner NextEnergy Group



Ross Grier Managing Director, UK NextEnergy Capital

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## Value accretive

COLDA

**Attractive dividend, targeting long term growth** 

**Strong inflation linked revenue** 

Large pipeline for portfolio growth

**Strong expected budget generation** 

Low correlation to other asset classes

**Classified as Article 9 fund under EU SFDR and Taxonomy** 

- A specialist renewable energy investment company focused on solar and energy storage
- Current operating portfolio includes 100 solar assets<sup>1</sup>, in multiple jurisdictions, and 1 international solar infrastructure fund
- 865MW capacity installed
- 7.52p 2022/23 dividend target
- A fund that generates renewable energy, to help tackle climate change and lead the transition to a clean energy supply
- Managed by NextEnergy Capital, a specialist global solar investment manager and investment advisor









Diversified







## Key financial highlights, as at 31 March 2022

- For the year ended 31 March 2022, the ordinary shareholder total return was 11.0% and the NAV total return was 22.0% (including dividends)
- The annualised ordinary shareholder total return since IPO was 6.7% and annualised NAV total return since IPO was 8.0%

Ordinary Shareholders' Net Asset Value

£68.5m

(31 March 2021: £580.8m)

Total gearing<sup>1</sup>

**42**%

(31 March 2021: 43%)

NAV per ordinary share

**113.5**p

(31 March 2021: 98.9p)

Cash dividend cover

**1.2**x

(31 March 2021: 1.1x)

**Gross Asset Value** 

£1,150m

(31 March 2021: £1,025m)

Dividends declared

7.16p

(31 March 2021: 7.05p)

FY22/23 Target dividend per ordinary share

7.52p

(FY21/22: 7.16p

FY22/23 Estimated cash dividend cover

1.3x - 1.5x



## **Valuation assumptions**

#### Discount rates (Remain unchanged as at 31 March 2022)

- 6.3%: Weighted average discount rate
- 5.75%: Unlevered discount rate for UK operating assets
- Up to 6.75%: Levered discount rates (up to 1.0% risk premium)
- 7.25%: Unlevered discount rate for Italian operating assets (implying 1.5% country risk premium)
- 6.75%: Unlevered discount rate for subsidy-free operating assets (implying 1.0% risk premium)
- 1.0%: Risk premium applied for cash flows after 30 years where leases have been extended

#### **Inflation assumption sources**

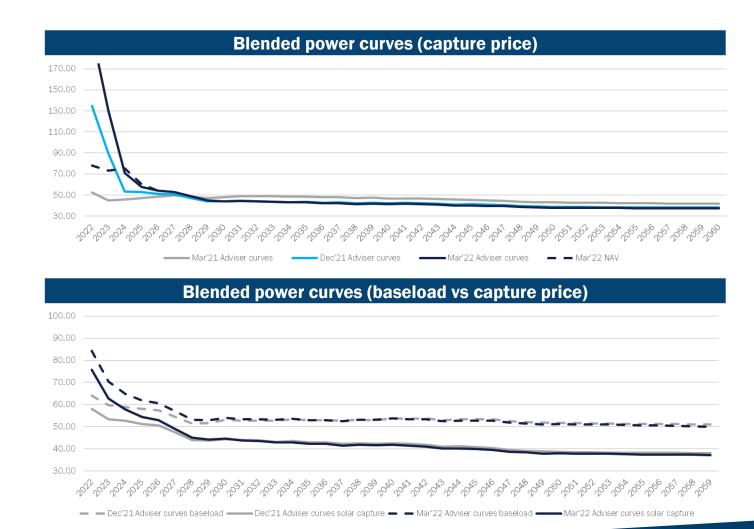
- UK long-term inflation (post 2030) revised down to 2.25%, as at 31 March 2022 (from 2.5%, 30 September 2021)
- The Company continues to be consistent in its inflation assumptions, using third party, independent inflation data from the HM Treasury Forecasts and long-term implied rates from the Bank of England estimates for its UK assets. For international assets, IMF forecasts are used.

Inflation assumption breakdown										
Year ending	2022	2023	2024	2025	2026	2027	2028-2030	2030 onwards		
31 March 2021	3.00%	2.90%	2.90%	2.80%	2.80%	3.00%	3.00%	3.00%		
31 March 2022	4.10%	8.00%	3.70%	3.30%	3.40%	3.30%	3.00%	2.25%		



## Forecast power prices (real 2022)

- At the year end, the UK blended average power curve corresponded to an average solar capture price of approximately £105.2/MWh (2021: £47.1/MWh) for the period 2022-2026 and £44.3/MWh (2021: £47.8/MWh) for the period 2027-2041 (at 2022 prices)
- At the short end (up to 3 years) where PPAs are in place we use the PPA prices and, for periods where there are no PPAs in place, we use the short-term market forward prices
- In the UK, after year two we use a rolling blended average of three leading independent energy market consultants' long-term central case projections
- For the Italian portfolio, a leading independent energy market consultant's long-term projections are used to derive the power curve adopted in the valuation





## Tailwinds, growth and value drivers

Macro environment	Direction of travel	Effect on NESF
Power Prices: High short-term power prices, active hedging capturing higher prices		
Inflation: Increasing inflation environment, large proportion of revenues linked		
Government: Spotlight on renewables strengthening UK's energy independence		
Energy Infrastructure: Demand for renewable inclusion as part of the UK energy mix		

#### **Long-term drivers**

- High demand for increased penetration of renewables expected in future
- Acceleration of electric vehicles adoption much faster than forecast
- Net Zero 2050 target ambitions to drive adoption of clean energy needs considerable investment

#### **NESF's active investment & asset management**

- Addition of new energy storge and solar pv assets
- Energisation of assets under construction
- Reducing operating costs
- Introduction of new technologies
- Optimising performance of existing portfolio through axillary technology



## **Headwinds, mitigants and opportunities**

Potential headwinds	Mitigant in place	Opportunity
Power price	<ul> <li>In-house electricity sales team, led by highly skilled electricity market expert</li> </ul>	<ul> <li>Lock in short term PPA's to increase revenue visibility</li> <li>Actively manage unsubsidised revenues to increase returns, using power consultant advisor curves as bench market</li> <li>Expand into battery storage to enhance revenue in volatile power markets</li> </ul>
Government regulation (Windfall tax)	<ul> <li>Flexibility to expand into new markets, investment mandate allows up to 30% GAV into international markets (OECD)</li> </ul>	<ul> <li>Diversify portfolio by investing across multiple jurisdictions</li> <li>Actively with renewable associations to promote solar and renewables</li> <li>Participate and contribute where possible in government debates</li> </ul>
Inflation	<ul> <li>Large proportion of revenues RPI inflation linked via government subsidies</li> <li>Continued OPEX &amp; Supply chain monitoring</li> </ul>	<ul> <li>Inflation linked percentage of revenues are much greater than cost</li> <li>Reduce and minimize OPEX across operating portfolio</li> </ul>
Interest rates	<ul> <li>Preference shares</li> <li>Active monitoring and review of interest rates applicable to debt</li> </ul>	<ul> <li>Preference shares offer long term fixed debt</li> <li>Utilise NESF's strong relationship with corporate banks</li> </ul>
Supply chain	<ul> <li>Active components program in place for operational portfolio</li> <li>ESG team</li> </ul>	<ul> <li>Improve portfolio efficiency and reduce any technical component downtime</li> <li>Increase transparency of supply chain from an ESG perspective</li> </ul>

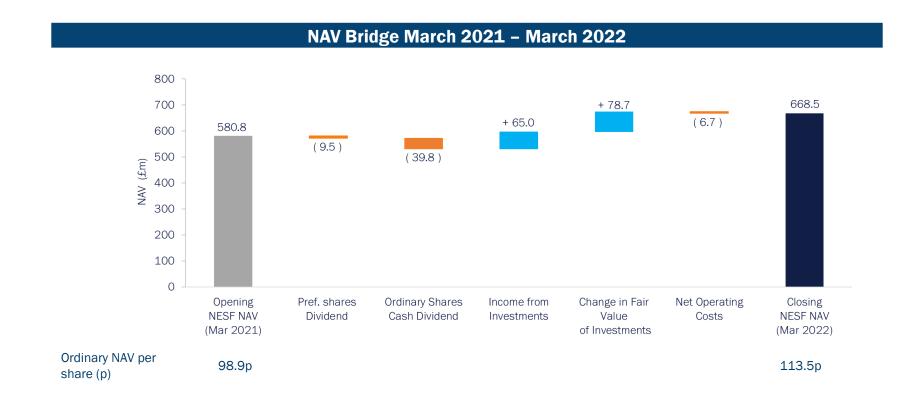


## NAV bridge: 12-month period

- The main contributors to the change in the Company's NAV over the financial year were:
- An increase in power price forecast assumptions driven by an uplift in the short to medium term power curves provided by the Company's three independent advisors
- Updated short-term inflation assumptions to reflect the latest HM Treasury and IMF forecasts
- An uplift from power purchase agreements

Increase in Net Asset Value

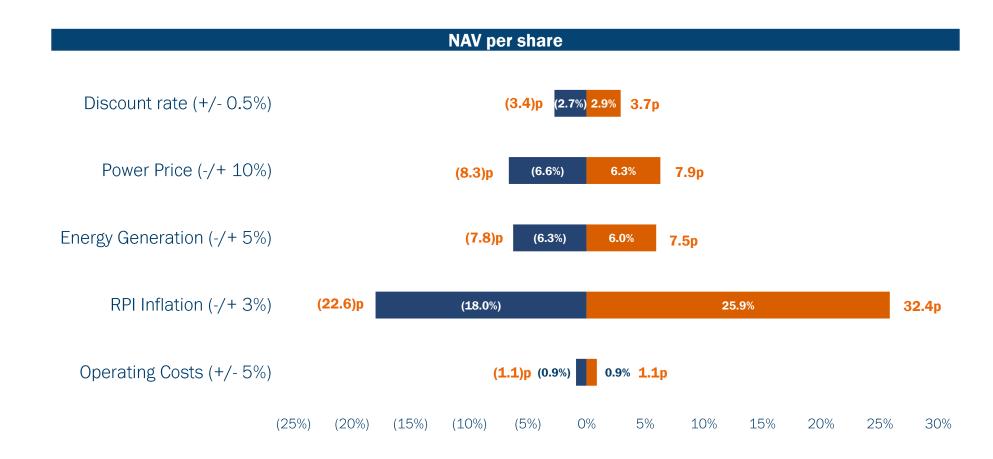
**15%** 





#### NAV sensitivities (31 March 2022)

- The sensitivity highlights the percentage change in the portfolio valuation resulting from a change in the underlying variables
- It also shows the impact on the NAV per share





## **Optimised capital structure**

Gross Asset Value (GAV)

£1.15bn

Preference shares

£200m

Financial debt outstanding

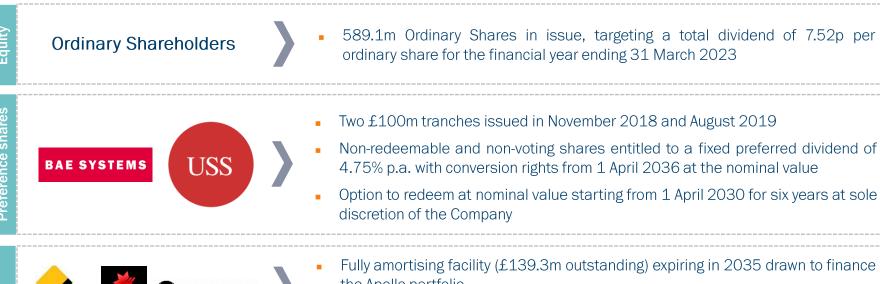
£283m

**Total Gearing to GAV** 

42%

Available for growth opportunities

£49m



Macquarie Infrastructure Debt

Investment Solutions ("MIDIS")

NatWest

**№** Santander

- Fully amortising facility (£139.3m outstanding) expiring in 2035 drawn to finance the Apollo portfolio
- Unique NAV-enhancing features (grace period, DSRF, flexible PPA)
- Fully amortising facility (£42.9m outstanding) expiring in 2034
- Debt in place at completion of Radius portfolio in April 2016
- Replacement of DSRA with LoC in November 2018
- Santander RCF of £70m, partially drawn (£21.2m) and available until July 2022 (refinancing in progress as at 27 June 2022)
- AIB RCF of £75.0m (+£25.0m accordion option), drawn (£75m) and available until June 2024



## **Track record of operating outperformance**

- The portfolio has consistently generated more electricity than its acquisition budget (+4.6% p.a. since IPO)
- During the COVID-19 lockdown (2020),
   Distribution Network Operators were unable to complete their periodic maintenance works and therefore rolled these forward into 2021
- This resulted in a concentration of the number of forced outages within the period and their impact on the portfolio, a trend which is not anticipated to continue
- Without such outages (over which we have no control), portfolio generation would have been 2.6% above budget
- The sustained portfolio outperformance demonstrates the robustness of NEC's investment and portfolio management processes

FY21/22 power generation outperformance

+1.8%



Equating to additional revenue

£2.0m

Year ended 31 March	Assets Reported p.a.	Solar Irradiation p.a. (delta vs budget)	Asset Management Alpha p.a. <sup>(1)</sup>	Power Generation (delta vs. budget) p.a.
Full Year 2014/15	6	-0.4%	+5.2%	+4.8%
Full Year 2015/16	23	+0.4%	+3.7%	+4.1%
Full Year 2016/17	31	-0.3%	+3.6%	+3.3%
Full Year 2017/18	55	-0.9%	+1.8%	+0.9%
Full Year 2018/19	84	+9.0%	+0.1%	+9.1%
Full Year 2019/20	85	+4.0%	+0.7%	+4.7%
Full Year 2020/21	88	+5.5%	+0.7%	+6.2%
Full Year 2021/22	90	+3.4%	-1.6%	+1.8%
Cumulative from IPO to 31 Ma	ar 2022	3.0%	+1.6%	+4.6%



## **Revenue generation**

EBITDA above budget

+27.8%

Revenue above budget

+18.1%

OPEX below acquisition budget

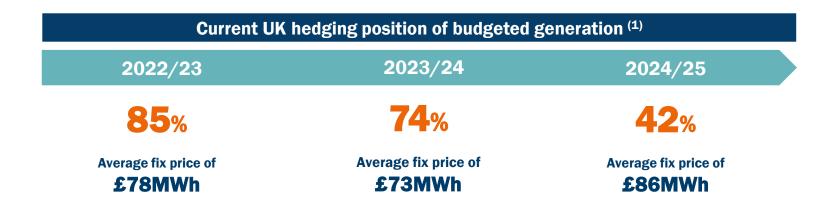
(7.9%)

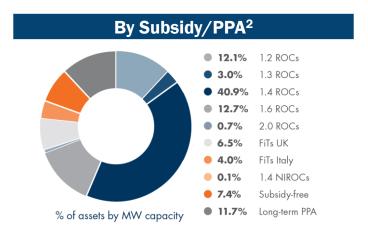
Year Ended 31 March 2022		Actual per MW <sup>(1)</sup>		Budget per MW <sup>(1)</sup>		Delta vs Budget	Comments	
Solar Irradiation	[A]	(kWh/m2)	1,2	41	1,20	00	+3.4%	Actual irradiation for the year
Conversion Factor <sup>(2)</sup>	[B]	(%)	72.	2%	73.4	1%	(1.6%)	Represents Asset Management Alpha for the year <sup>5</sup>
Metered Generation	$[C] = [A \times B]$	(kWh)	89	06	880	0	+1.8%	Actual generation measured at the meter for the year
			Power Price	Subsidies	Power Price	Subsidies		
Released Prices	[D]	(£/MWh)	70.6	77.2	51.2	76.3	+1.3%	Implied average power price and
Revenues (Merchant & Subsidies)	[E] = [C x D]	(£ '000)	63.3	69.2	45,0	67.1	+3.1%	subsidies across entire portfolio (including ROC recycle and embedded benefits)
Total Revenues	[E]	(£ '000)	132	2.5	112	.2	+18.1%	Actual revenues at portfolio level for the year (unaudited figures per MW)
Operating Expenses	[F]	(£ '000)	(28	.0)	(30.4) <sup>(4)</sup>		(7.9%)	Actual costs at portfolio level for the year (unaudited figures per MW)
EBITDA <sup>(3)</sup>	[G] = [E - F]	(£ '000)	104	1.5	81.7		+27.8%	Actual EBTDA for the year (unaudited figures per MW)
EBITDA Margin <sup>(3)</sup>			78.	8%	72.9	9%		

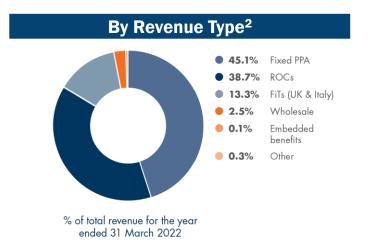


## **Protecting future cash flows**

- c.50% of revenues are made up of RPI-linked government-backed subsidies (such as ROCs and Fits)
- The remaining revenues in the portfolio are generated through the sale of budgeted power generation into the market
- This portion of revenues continues to benefit from the sustained high power price environment and increases the unsubsidised revenue portion of the portfolio
- The investment adviser's specialist energy sales desk actively manages the power price contracting strategy and activities
- In the current environment, the energy sales desk has been able to mitigate market price volatility whilst allowing optimum weighted average price by forward hedging above forecast prices









<sup>(1)</sup> Covers 716MW of UK portfolio as at 15 June 2022

As of 31 March 2022, Ffgures are stated to the nearest 0.1% which may lead to rounding differences

#### **Portfolio overview**

#### **Solar PV**

Operating<sup>1</sup>

**100** 

Individual operating solar assets with 865MW installed capacity

#### **Under construction<sup>2</sup>**

2

Co-investments:

- 50MW Spanish solar asset
- 210MW Portuguese solar asset

1

36MW subsidy free UK solar project

#### Ready to build<sup>2</sup>

1

**50MW** subsidy free UK solar project, completing 150MW subsidy free target

#### **Energy Storage**

**Under construction** 

1

Standalone **50MW** battery storage project in Scotland

#### Under development

1

Co-located battery storage project at North Norfolk Solar Farm

#### **Development stage**

4

Co-located potential locations identified through new retrofit program

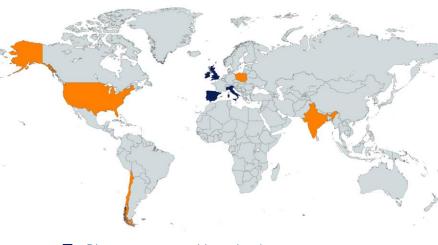
#### **Private Solar Infrastructure Fund**

**Operating & under construction** 

\$50m

Commitment to NextPower III ESG

#### **Portfolio Map**



- = Direct asset ownership and co-investments
- = Via NextPower III ESG commitment

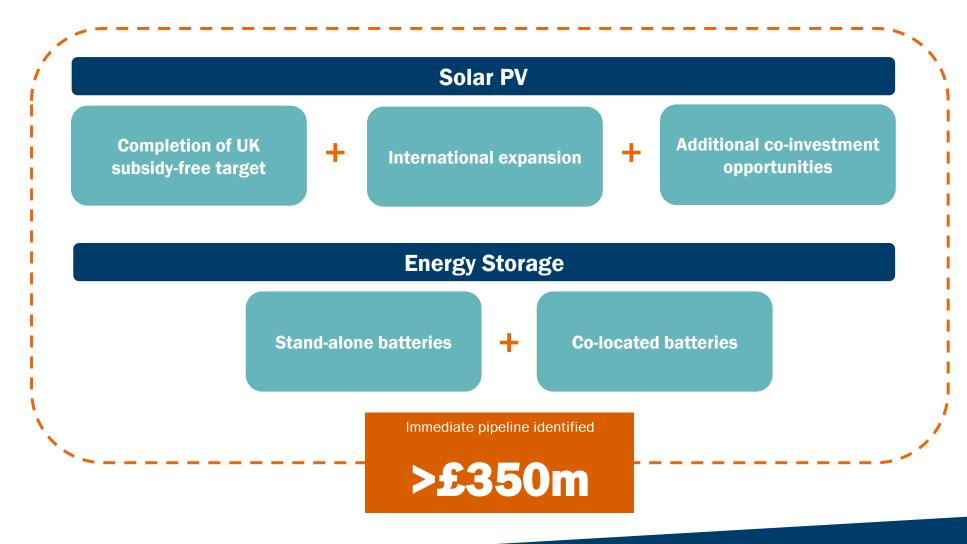
#### Footpote

- Including rooftop asset announced after the year end on 9 June 2022. Figure does not include assets under construction, in development or within private vehicle, NextPower III ("NPIII")
  - (2) Not including the \$50m commitment into private vehicle, NPIII



## Portfolio growth & pipeline

- Continue to deliver portfolio growth, first solar coinvestments and co-located storage added to portfolio growth mix
- Pursue international Solar PV and UK energy storage immediate pipeline
- Add diversification to portfolio via multiple jurisdictions, technology and revenue





Gross Asset Value (GAV) investment policy limits:

- 10% of GAV into Standalone Energy Storage
- 15% of GAV into Solar Private Equity structure
- 30% of GAV into Solar Private Equity structure
   30% of GAV into International OECD Solar Assets



## **An impact ESG investment**

- NESE is classified as Article 9 fund under EU. SFDR and Taxonomy
- Establishment of ESG Board Committee. chaired by Josephine Bush, Non-Executive Director of NFSF
- NESE continues to contract the Green Investment Group ("GIG") to independently verify and audit our positive impact on mitigating climate change
- Releasing a dedicated standalone ESG report later this year

	NextE	nergy Solai	Fund –	Green Im	pact Dat	a Track F	Record		
Metric	Units	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
GHG avoided	ktCO <sub>2</sub> e	30.6	110.0	191.4	211.2	299.4	307.7	317.6	328.7
NOx avoided	tonnes	41.3	108.3	176.3	193.1	276.5	274.4	283.4	296.3
Sox avoided	tonnes	94.1	214.4	335.8	365.9	499.2	511.9	527.5	549.7
PM2,5	tonnes	2.4	8.4	14.5	15.9	22.6	23.2	24.0	25.2
PM10	tonnes	0.9	2.3	3.7	4.0	5.6	5.8	5.9	6.2
	tonnes oil equivalent	13.0	46.9	81.6	90.0	127.7	131.2	135.9	142.8
Fossil Fuels avoided	million barrels	0.10	0.34	0.60	0.66	0.94	0.96	1.00	1.05

NESF ktCO2e avoided since IPO2

1,818

Equivalent UK homes powered p.a<sup>1</sup>

216,300

(31 March 2021: 195,000)

Tonnes of CO2e emissions avoided p.a<sup>1</sup>

328,700

(31 March 2021: 317,600)

Clean electricity generated p.a

773**GWh** 

(31 March 2021: 738GWh)













Estimations provided by Green Investment Group using an annual average figure of the entire portfolio's (operational and pre-operational projects) GHG emissions of NESF based on the portfolio's forecast renewable



## **Biodiversity and social enhancement**

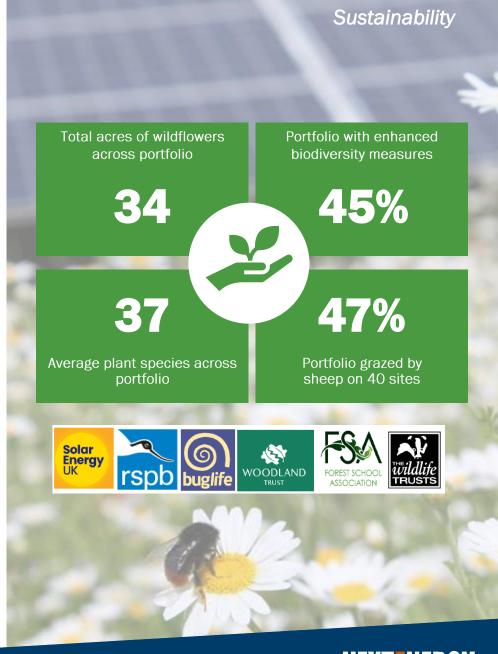
 NESF benefits from a dedicated Biodiversity team to ensure that land management and native fauna and flora are being considered throughout the investment and ownership phases.

#### **Biodiversity looking forward**

- ✓ Continue to implement best practice biodiversity measures across the NESF portfolio
- ✓ Enhance local biodiversity for the surrounding areas where we operate
- ✓ Roll out extension of exemplar site program to cover over 50% of portfolio before year end
- ✓ Target positive biodiversity net gain at our solar sites

#### **Enhanced community engagement**

- ✓ 20 solar sites are promoting educational visits alongside Earth Energy Education, in 2023. Aiming to improve links with the local communities and supporting students with their curriculum studies
- ✓ Working with BizGive, a business community giving technology platform, to help NESF run a community giving pilot based on NESF's UN Sustainable Development Goals criteria
- ✓ Helping engage the local community, whilst promoting local skills and employment.





## **Going forward**



**Positioned for growth** 



Large diversified portfolio



**Attractive dividend** 



Focused on shareholder returns & NAV optimisation



**Continuous asset management and portfolio outperformance** 



**Efficient balance sheet financing structure** 



**Revenue optimisation** 



















# **Q&A / Appendix**



## **Key Facts**

#### **Fund Structure**

Guernsey-domiciled closed-end investment

#### Issue / Listing

Launched in 2014

Premium listing of ordinary shares on the London Stock Exchange

Stock ticker code: NESF

#### **Governance / Management**

- Board of Directors: 5 Independent Board Members
- Investment Manager: NextEnergy Capital IM Limited
- Investment Adviser: NextEnergy Capital Limited
- Operational Asset Manager: Wise Energy Limited

#### **Ongoing charge**

• 1.1% as calculated by the aic: <a href="https://www.theaic.co.uk/companydata/0P00012KIL/charges">https://www.theaic.co.uk/companydata/0P00012KIL/charges</a>

#### **Investment Policy**

- 10% of GAV may be invested in standalone energy storage systems
- 15% of GAV may be invested in solar assets through private equity structures
- 30% of GAV may be invested in OECD countries outside the UK
- 3% of GAV may be invested in non-OECD countries
- 10% of GAV may constitute assets that are under development
- No single investment in any one asset will constitute more than 30% of GAV
- The four largest solar assets will not constitute more than 75% of GAV
- Leverage may not exceed 50% of GAV

#### **Contact**

- Investor Relations: <a href="mailto:peter.hamid@nextenergycapital.com">peter.hamid@nextenergycapital.com</a>
- Website: <u>www.nextenergysolarfund.com</u>



## **NextEnergy Solar Fund board of directors**

# **NEXTENERGY**SOLAR FUND



Kevin Lyon
Chairman

 >30 years of experience in fund management, investment banking and private equity and is Chairman of NextEnergy Solar Fund



Patrick Firth
Non-executive Director

 >30 years' experience advising management companies, general partners and investment companies and is Chairman of the Audit Committee



Jo Peacegood

Non-executive Director

 >20 years of experience in the investment management sector with a specific focus on listed funds, private equity and third-party service providers



Vic Holmes
Senior Independent
Director

 >30 years experience in financial services industry. He is a FCCA, a Senior Independent Director and Chairman of the Nomination Committee



Josephine Bush
Non-executive Director

 >14 years' experience specialising in the renewable energy sector.
 She is a qualified solicitor and chartered tax adviser



## **NextEnergy Capital investment committee**





Michael Bonte-Friedheim

Founding Partner and
Group CEO of NextEnergy
Group



**Giulia Guidi** 

Head of Environmental, Social and Governance (ESG) at NextEnergy Capital



**Ross Grier** 

UK Managing Director at NextEnergy Capital



**Aldo Beolchini** 

Managing Partner and Chief Investment Officer of NextEnergy Group



## **NextEnergy Capital Investment Management board of directors**

#### NEXTENERGY CAPITAL



Joseph D'Mello

 > 30 years of experience as a chartered accountant. As Director of Fund Management at NextEnergy Capital Ltd, Joseph is responsible for fund reporting, valuation, as well as tax structuring and legal aspects of funds



**Jeremy Thompson** 

 >30 years of multiplesector experience with a focus on engineering, energy and finance.
 Jeremy currently serves as a non-executive director of NextEnergy Capital Investment
 Management Limited



**Charlotte Denton** 

 >25 years experience in the global private client wealth management sector. Charlotte currently serves as a non-executive director of NextEnergy Capital Investment Management Limited



## **Summary statement of comprehensive income**

Total net Income

£143.7m

(31 March 2021: £56.6m)

Earnings per ordinary share

21.69p

(31 March 2021: 6.87p)

Income Statement for the year ended 31 March 2022	2022 £m	2021 £m
Income	65.0	60.0
Movement in Investment Portfolio value	78.7	(3.4)
Total net Income	143.7	56.6
Total expenses	(16.2)	(16.4)
Profit/(loss) and comprehensive income/(loss)	127.6	40.2
Earnings per ordinary share - basic	21.69p	6.87p



## **Ordinary share dividends**

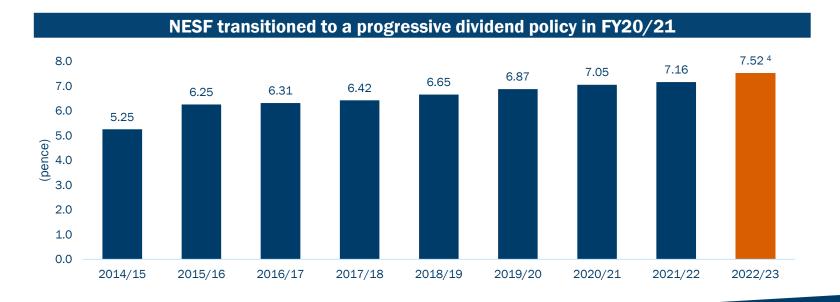
Dividend target achieved & dividend covered

8 years

FY 22/23 target dividend

**7.52**p

Year ended 31 March 2022	£'000	Pre-scrip dividends £'000
Cash income for year <sup>1,2</sup>	65,792	
Net operating expenses for period	(6,690)	
Preference shares dividend	(9,500)	
Net cash income available for distribution	49,602	
Ordinary shares dividend paid during year		41,940
Cash dividend cover <sup>2</sup>		1.2x





<sup>(1)</sup> Cash income differs from the Income in the Statement of Comprehensive Income. This is because the Statement of Comprehensive Income is on an accruals basis.

<sup>(2)</sup> Alternative Performance Measure  $\,$  - see 31 March 2022 Annual Report

<sup>(3)</sup> The period 2014/2015 was the first financial year following the Company's IPO  $\,$ 

## **Investment policy limits**

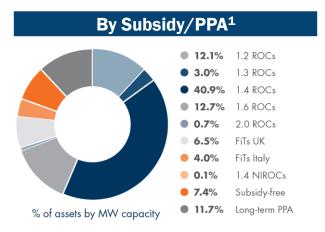
#### **Investment Objective**

 To provide ordinary shareholders with attractive risk-adjusted returns, principally in the form of regular dividends, by investing in a diversified portfolio of primarily UK-based solar energy infrastructure assets

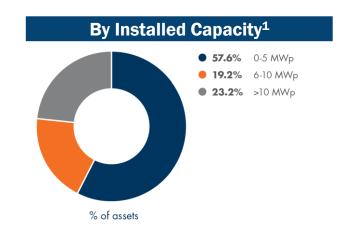
Technological Limit	<ul> <li>The Company may also invest in standalone energy storage systems (not ancillary to or co-located with solar PV assets owned by the Company) up to an aggregate limit of 10% of the Gross Asset Value (calculated at the time of investment).</li> </ul>	•	0.6% of GAV currently invested
Private Equity Limit	<ul> <li>15% of the Gross Asset Value may be invested in solar assets through private equity structures (calculated at the time of investment).</li> </ul>	•	1.9% of GAV currently invested
	<ul> <li>The Company is permitted to invest up to 30% of GAV (at the time of investment) in OECD countries outside the UK</li> </ul>	•	12.8% of GAV currently invested non-UK
Geographical Limit	<ul> <li>The Company may acquire an interest in solar PV assets located in non-OECD countries where those assets form part of a portfolio of solar PV assets in which the Company acquires an interest and where the Company's aggregate investment in any such assets is, at the time any such investment is made, not greater than 3% of the Gross Asset Value</li> </ul>	•	0.2% of GAV currently invested outside OE CD through NPIII
Development Limit	<ul> <li>The Company mostly acquires operating solar assets, but it may also invest in solar assets that are under development (that is, at the stage of origination, project planning or construction) when acquired.</li> </ul>	•	Currently constitutes 2.5% of GAV
	• Such assets in aggregate will not constitute (at the time of investment) more than 10% of GAV		
Single Asset Limit	<ul> <li>No single investment by the Company in any one solar asset will constitute (at the time of investment) more than 30% of GAV.</li> <li>In addition, the four largest solar assets will not constitute (at the time of investment) more than 75% of GAV.</li> </ul>	•	The largest investment in one solar asset currently constitutes 3.8% of GAV
Gearing Level	Leverage of up to 50% of GAV	•	Gearing (including preference shares) stands at 41.9%

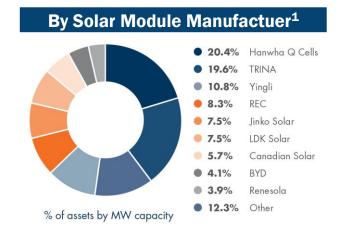


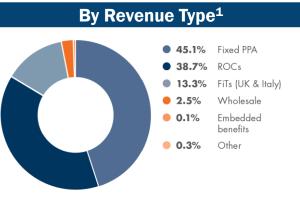
#### Portfolio breakdown



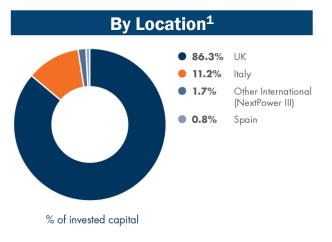
# Power Electronics 17.0% Power Electronics 17.0% Schneider 6.4% Schneider 5.6% Gamesa 5.0% ABB 3.9% Power-One 6.7% Other







% of total revenue for the year ended 31 March 2022





## **Active hedging strategy example**

#### **Example: Hedging Strategy for Summer 2022**

NESF consistently secures hedges above the ICE Forward Curve as well as the quarterly power price forecast for the period

#### Table shows:

- % hedged cumulative percentage of portfolio hedged for Summer 2022
- ICE forward curve for s22 live forward prices during the period for Summer 22
- Weighted average hedge price cumulative price secured for Summer 22 across the period
- Hedged price actual hedges secured for Summer 2022
- Nominal advisor curve average Summer 22 price forecast at the time of hedge



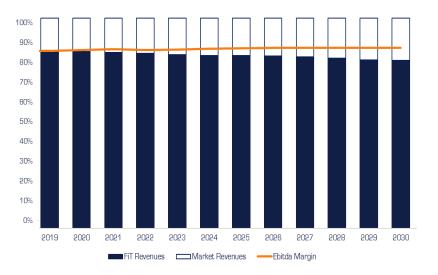


## The Italian Solis portfolio

- High risk-adjusted returns (9.4% at acquisition)
- Positive contribution to dividend cover 1.4x supporting the Company's overall dividend targets
- NAV accretion Solis portfolio is valued with a discount rate of 7.25% (31 March 2021: 7.25%) as a result of deleverage and increased market value of solar PV assets in Italy
- Low risk profile c.85% of revenues are subsidised, debt fully repaid, stable EBITDA margins in excess of 80% and efficient currency hedge
- Diversify market risk Italy is one of the ten largest solar markets globally

#### **Business Case: Solis Acquisition and performance**

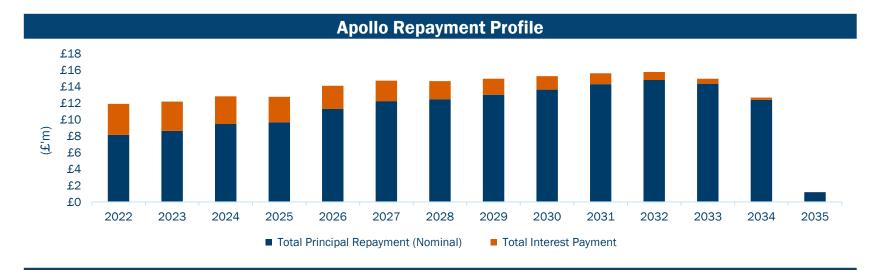
- Acquisition of eight solar plants in Italy in December 2017 for a total installed capacity of 34.5MW and total value of €132m
- The €74.7m long term project financing in place was fully repaid following issuance of the preference shares in November 2018
- FX hedging structure extended 92% of the expected cashflows generated by the Solis portfolio are fully hedged until 2032 at an average FX rate of 0.89 EUR/GBP inclusive of all hedging costs
- Positive generation outperformance of 1.1% for the year ending 31 March 2022

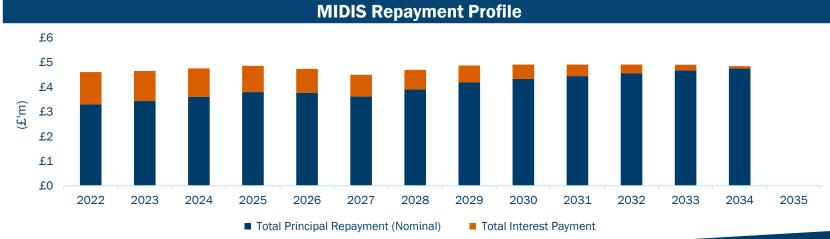




## Long term debt repayment profile

- As at 31 March 2022, £182m of the financial debt was long-term fully amortising
- The charts show the precise yearly repayment profile for both long-term debt facilities (interest plus principal) until maturity in 2035
- The Apollo facility has 21 solar assets secured comprising 241MW
- The MIDIS facility has 5 solar assets secured comprising 84MW







## Financial debt outstanding (31 March 2022)

Financial debt gearing

**25**%

Total gearing (5)

**42%** 

- During the year, the Company secured a new RCF of £100m (£75m committed + £25m accordion) with a 3-year duration in June 2021
- The RCF was secured on attractive terms with lenders NatWest and AIB with agreed margin of 120bps over SONIA. The facility increased NESF's overall RCF capacity to £145m (not including the £25m accordion option)
- The weighted average cost of financial debt as at 31 March 2022 is 2.9%
- Following the \$50m commitment to NPIIII during the period, NESF accounts for the debt at NPIII on a look through equivalent basis

Provider / arranger	Туре	Borrower	No. of power plants secured <sup>(1)</sup>	Loan to Value <sup>(2)</sup> (%)	Tranches	Facility Amount (£m)	Amount Outstanding (£m)	Termination (inc. options to extend)	Applicable rate
					Medium-term	48.4	42.3	Dec-26	2.91% <sup>4</sup>
					Floating long-term	24.2	24.2	Jun-35	3.68%4
MIDIS / CBA / NAB	Fully-amortising long-term debt <sup>(3)</sup>	NESH	21 (241MW)	44.2% <u>-</u>	Index-linked long- term	38.7	34.2	Jun-35	RPI + 0.36%
					Fixed long-term	38.7	38.7	Jun-35	3.82%
					Debt service reserve facility	7.5	-	Jun-26	1.50%
MIDIS	Fully-amortising long-term	NESH IV	5	40.9% _	Inflation-linked	27.5	19.9	Sep-34	RPI + 1.44%
	debt <sup>(3)</sup>		(84MW)		Fixed long-term	27.5	23.0	Sep-34	4.11%
Total long-term deb	t						182.3		
Banco Santander	Revolving credit facility	NESH VI	13 (100MW)	N/a	N/a	70.0	21.2	Jul-22	LIBOR + 1.90%
NatWest/AIB	Revolving credit facility	NESH III	15 (98MW)	N/a	N/a	75.0	75.0	Jun-24	SONIA + 1.20%
Total short-term del	bt						96.2		
NPIII look through d	lebt	N/a	N/a	N/a	N/a	N/a	4.8(5)	N/a	N/a
Total debt							283.3		





<sup>(3)</sup> Longterm debt is fully amortised over the period secured assets receive subsidies (ROCs and others)

(4) Applicable rate represents the swap rate
(5) The total combined short and long-term debt-including NESF's commitment into NPIII (on a look through equivalent basis)

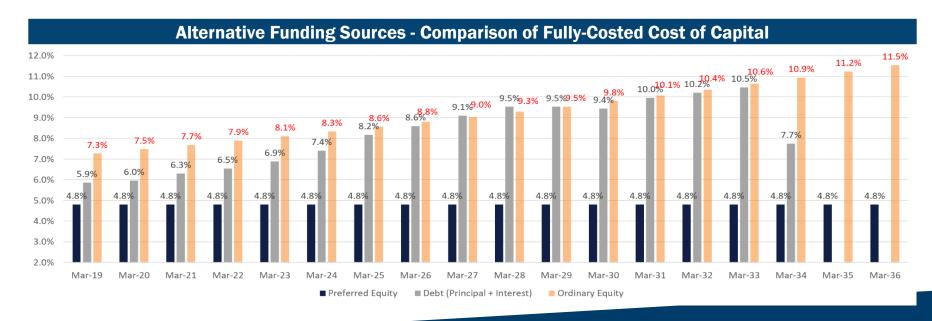
#### **Preference shares**

- The issuance of £200m preference shares is expected to increase dividend cover by 0.15x and returns by 1.09% for ordinary shareholders<sup>(2)</sup>
- Preference shares simplify the capital structure by reducing the exposure to secured debt financing
- Preference shares provide protection against diminishing power prices compared to traditional debt financing used by peers and have no refinancing risk
- Issuance of £200m preference estimated to have increased cashflows by £6.0m during the year compared to a proforma debt financing

On 8 November 2018, the Shareholders approved the issuance of £200m of Preference Shares. The Company issued the first tranche of £100m in November 2018, and the second tranche of £100m Preference Shares were issued in August 2019.

#### Value accretive features:

- lower issue cost of 1.1% compared to other capital raising avenues
- lower cash cost with a fixed preferred dividend of 4.75% and no redemption requirements
- option to redeem at nominal value starting from 1 April 2030 for six years at sole discretion of the Company
- non-redeemable / non voting shares<sup>(1)</sup> with holder's conversion right starting from 1 April 2036 at nominal value (plus unpaid dividend if any) relative to NAV per Ordinary Share at the date of conversion (thus no refinancing risk)



#### Footnote:

<sup>(1)</sup> Redemption rights in the event of delisting or change of control of the Company – Voting rights in the event of detrimental changes to the Investment Policy or Articles.





## **EU Taxonomy and Sustainable Finance Disclosure Regulation**

- The Sustainable Finance Disclosure Regulation (SFDR) is a European regulation introduced to improve transparency in the market for sustainable investment products, to prevent greenwashing and to increase transparency around sustainability claims made by financial market participants
- NESF complies with the requirements of the EU Taxonomy and Sustainable Finance Disclosure Regulation ("SFDR")
- The Company's legal adviser has confirmed that NESF is classified under Art. 9 of the SFDR, as the Company is marketed in the EU and has sustainable investment as its objective.
- The Company's sustainable investment objectives arise from its focus on investments in solar PV and battery storage assets and its investment decision making processes.
- In light of this classification, NextEnergy Group has made the relevant disclosures for NESF in its annual report for the year ended 31 March 2022



## **ESG** integration into the NESF investment process

- ESG factors are considered throughout the investment process, from potential excluded activities during the project selection phase, to initial screening and full due diligence during the pre-acquisition phase
- ESG clauses are included in key contracts with our counterparties, including EPC and O&M contractors, and an action Plan to fill in any gaps between a project, its contractors and the standards which NEC seeks to uphold is agreed during the negotiation phase
- NEC ensure that the action plan is implemented, and that NESF report on its ESG performance
- Please see the NEC sustainable investment policy on the website for more details: nextenergycapital.com/sustainability/sustainable-investing/





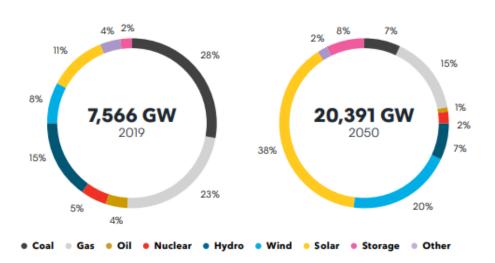
## **Solar growth potential**

Predicted global solar capacity growth, 2019 and 2050

832GW 2019 7,749GW 2050

Source: BloombergNEF

#### Global installed capacity mix, 2019 and 2050

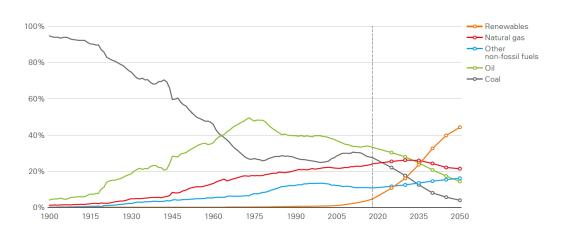


Source: BloombergNEF

#### What will drive this demand?

- Immediate need to address global climate change
- Increase in global electrification, powered by clean energy
- Reduction in cost of renewable technologies
- Global government policy shift towards Net Zero
- Reduction in carbon emitting energy sources

#### Renewables predicted to be main energy source in future



Source: BP energy outlook - central case

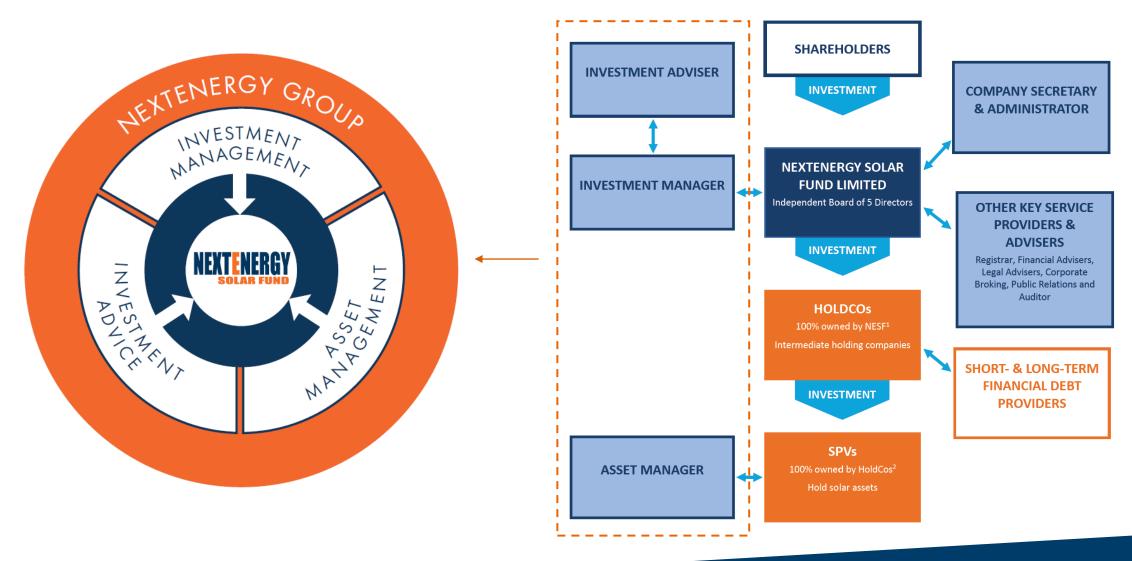


#### Notes:

<sup>(1)</sup> Source: BloombergNEF

<sup>(2)</sup> Source: BP energy outlook – central case

## **NextEnergy Solar Fund structure**





## Value add of NextEnergy Group

- NESF is managed by NextEnergy Capital, part of the NextEnergy Group
- NextEnergy Group was founded in 2007 to become a leading market participant in the international solar sector
- NextEnergy Group operates via its three business units
- NESF is its flagship investment fund
- Over 200 team members

#### NextEnergy Group



#### **Investment Management**

- Four institutional funds launched, including NESF
- Over \$2.8bn AUM
- Over 375 solar assets acquired
- 1,400MW+ operating portfolio across UK, Italy, US, Portugal, Spain, Chile, Poland and India
- Technical and operational performance across portfolios above underwriting case
- Offices in UK, Italy, India, Chile, Spain, Portugal and USA



#### **Asset Management**

- 1,400+ solar assets managed and/or monitored
- 1.8 GW+ installed capacity under management
- Proprietary hard- and software systems developed and implemented
- Present in Europe, Americas, Africa and Asia
- Wise Energy provides operational asset management to NESF as well as external clients



#### Development

- Green and brownfield project development across geographies
- Over 100 utility-scale projects developed internationally
- Current pipeline c.3GW under development



## Value add of WiseEnergy

#### WiseEnergy is NESF's operating asset manager

- WiseEnergy is a global solar asset manager part of the NextEnergy Group, with over 11 years' experience monitoring and delivering operating optimisation and outperformance.
- WiseEnergy oversees all elements of the solar asset's life from as early as the project construction phase up into the operational stage. Its dedicated global teams are split across the three main pillars of asset management: technical, commercial and financial, to deliver operating optimization and outperformance. It does so through the following areas:



1	Increasing asset revenue	
2	Minimising asset risk	
3	Minimising asset opex	

#### WiseEnergy consistently drives superior results through:

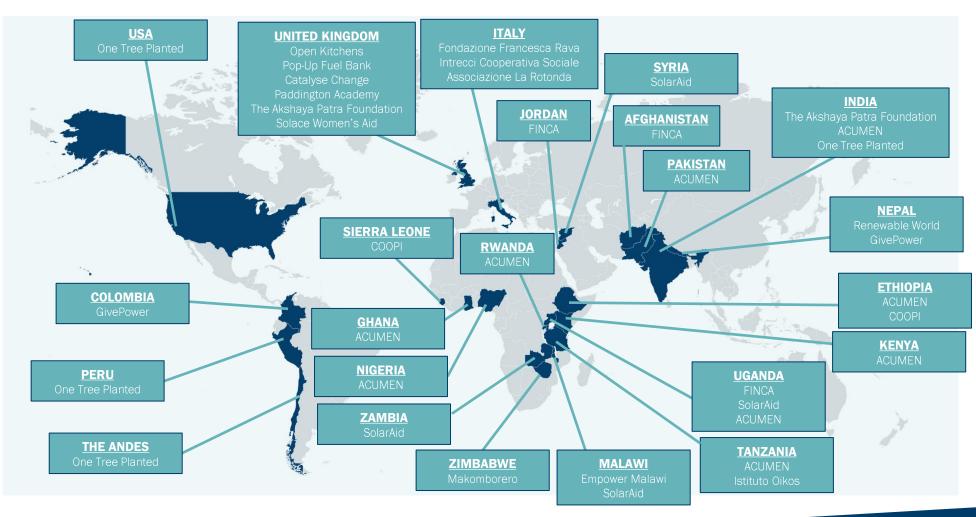
- Continuous investment in research and development and a long-term commitment to innovation
- A proprietary technology platform that delivers rapid and high-quality data driven insights and results, irrespective of asset size or location
- A leading commitment to ESG, including biodiversity



## The NextEnergy Foundation



- Founded in 2016, the Foundation's mission is to alleviate poverty through the nexus with clean energy access and emissions reductions
- NESF's investment adviser, NextEnergy
   Capital, donates at least 5% of its net annual profits to the NextEnergy
   Foundation
- To date, the Foundation has contributed over £576,829 in donations to projects supporting renewable energy and sustainable development initiatives





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